



# Customer Success Story

## Morgan Motor Company



MORGAN MOTOR COMPANY



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#### Overview

EBC Group worked with Morgan Motor Company to modernise and stabilise IT across two manufacturing sites supporting around 250 staff. The project focused on improving performance, resilience, security and overall reliability by upgrading infrastructure, connectivity, hardware and telephony, including the introduction of Webex, while also strengthening recovery and security capabilities using technologies such as WatchGuard and Ubiquiti.

EBC Group delivered a simple, supportable and low-disruption solution that fit the needs of a manufacturing environment. As a result, Morgan Motor Company now benefits from fewer IT issues, faster and more stable systems, improved security and greater confidence in the infrastructure supporting day-to-day operations.

#### About Morgan Motor Company



Founded in 1909 and based in Malvern, Worcestershire, Morgan Motor Company is one of Britain's most iconic automotive manufacturers. For over 115 years, it has been handcrafting distinctive sports cars that combine traditional craftsmanship, timeless design and modern engineering.

Everything at Morgan Motor Company is built to order at the company's historic Pickersleigh Road facility, where skilled artisans and engineers use a blend of coachbuilding techniques and modern processes to create vehicles tailored to individual customers. This commitment to quality and detail has earned Morgan Motor Company a global reputation for producing cars with character, performance and heritage at their core.

While remaining firmly rooted in its history, Morgan Motor Company continues to embrace innovation and modern manufacturing practices to ensure its vehicles meet the demands of today's drivers, without compromising the craftsmanship that defines the brand.



#### The Challenges

Morgan Motor Company wanted to modernise its IT infrastructure to gain greater control, stability and performance across the business. The existing environment needed to be more resilient, secure and reliable to support day-to-day operations effectively.

A key challenge for Morgan Motor Company was finding a cost-effective solution that improved infrastructure, security and business continuity without adding unnecessary complexity. As the business grew, productivity was beginning to be affected by the limitations of the existing setup, making dependable IT systems increasingly important within the manufacturing environment.

The project also required a seamless implementation with minimal disruption to production, development and daily operations, ensuring business continuity while the infrastructure was upgraded.

*"EBC Group has given us greater confidence in the IT infrastructure that supports our business. Their technical knowledge, responsiveness and problem-solving have been excellent, and the project was delivered smoothly without disrupting our operations. They understand our business, provide great value and continue to support us extremely well."*

- Johan Rheeder (Head of Information)

## Project at a Glance



**2 Sites Supported**



**180 Users**



**250 Staff**



**200 Devices**



## Solutions that EBC Group Implemented



### Connectivity & Network Infrastructure

Upgraded connectivity and network infrastructure across both sites to improve performance, reliability and support day-to-day business operations.



### Enhanced Cyber Security

Implemented modern security solutions, including WatchGuard technologies, to strengthen protection against cyber threats and improve overall security posture.



### Resilience & Business Continuity

Enhanced resilience and disaster recovery capabilities to minimise downtime and ensure critical systems remain available when needed.



### Hardware Modernisation

Delivered hardware upgrades to create a more stable, efficient and dependable IT environment for users across the business.



### Webex Telephony Migration

Migrated Morgan Motor Company to Cisco Webex, providing a modern communications platform that supports seamless collaboration and business communication.



### Network Management & Performance

Implemented Ubiquiti technologies where appropriate to improve network visibility, management and performance.



### Seamless Project Delivery

Provided dedicated project management, clear communication and out-of-hours implementation to ensure the project was completed smoothly and without disruption to operations.



## Results

- ✓ Improved system performance across both sites
- ✓ Enhanced cyber security and infrastructure resilience
- ✓ Greater confidence in business continuity and disaster recovery capabilities
- ✓ More reliable communications through Cisco Webex
- ✓ Reduced downtime and fewer day-to-day IT issues
- ✓ Improved stability and efficiency for users across the business
- ✓ Successful implementation with no disruption to operations
- ✓ Ongoing responsive support from a trusted local IT partner



*“We highly recommend EBC Group to any other manufacturing business. They provide wonderful support, strong technical knowledge, excellent problem-solving capabilities as well as a great value for money.”*

– Johan Rheeder (Head of Information)